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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

DECEMBER 1989

Manufactured home builders shipped 20,175 fewer homes in 1989 than they did in 1988, a decline of 9.2 percent. December shipments were off 17.5 percent, the second largest decline in 1989. The relative share of shipments represented by multisection homes continued to increase in 1989 and represented 47.9 percent of total shipments at year's end compared to 44 percent in 1988.

The Pacific region shows a 5.5 percent gain for cumulative shipments in 1989 with California being the only top ten shipment state to show an increase for the year.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through December

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	19,299	9.7	- 12.4	22,103	10.1
East North Central	28,467	14.4	- 3.8	29,595	13.5
West North Central	9,626	4.9	- 5.2	10,154	4.6
South Atlantic	71,391	36.0	- 10.1	79,432	36.4
South Central	34,339	17.3	- 13.5	39,697	18.2
Mountain	9,494	4.8	- 18.0	11,580	5.3
Pacific	19,586	9.9	+ 5.5	18,573	8.5

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through December

	1989			1988		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	22,606	11.8	- 3.1	23,339	11.1	1
2. North Carolina	16,653	8.7	- 12.9	19,117	9.1	2
3. Georgia	11,417	5.9	- 21.9	14,612	6.9	3
4. California	10,763	5.6	+ 2.3	10,517	5.0	6
5. South Carolina	10,596	5.5	- 3.5	10,978	5.2	5
6. Michigan	9,861	5.1	- 4.6	10,334	4.9	7
7. Alabama	9,227	4.8	- 17.7	11,217	5.3	4
8. Tennessee	8,031	4.2	- 9.3	8,859	4.2	8
9. Pennsylvania	7,094	3.7	- 4.1	7,396	3.5	10
10. New York	6,988	3.6	- 12.0	7,937	3.8	9

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847	17,719	- 10.7%	Jan-Oct	186,438	171,199	- 8.2%
November	17,640	15,131	- 14.2%	Jan-Nov	204,078	186,330	- 8.7%
December	14,186	11,691	- 17.6%	Jan-Dec	218,264	198,021	- 9.3%

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807	17,770	- 10.3%	Jan-Oct	186,618	171,415	- 8.1%
November	17,556	15,072	- 14.1%	Jan-Nov	204,174	186,487	- 8.7%
December	14,255	11,767	- 17.5%	Jan-Dec	218,429	198,254	- 9.2%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%	2.1%	October	508	369
November	3.4%	2.8%	November	592	428
December	3.7%	3.0%	December	523	352

Mobile/Manufactured Home Production

	December 1988	December 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	46	38	- 17.4%	671	462	- 31.1%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,000	734	- 26.6%	15,249	14,364	- 5.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,046**	**772**	**- 26.2%**	**15,920**	**14,826**	**- 6.9%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,676	1,260	- 24.8%	28,716	26,468	- 7.8%
Michigan *	*	*	---	*	*	---
Ohio	232	158	- 31.9%	3,456	3,279	- 5.1%
Wisconsin	187	188	0.5%	3,017	2,981	- 1.2%
Total	**2,095**	**1,606**	**- 23.3%**	**35,189**	**32,728**	**- 7.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	114	89	- 21.9%	2,134	1,823	- 14.6%
Minnesota	82	84	2.4%	2,102	2,048	- 2.6%
Missouri	0	39	0.0%	458	514	12.2%
Nebraska	133	123	- 7.5%	2,383	2,176	- 8.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**329**	**335**	**1.8%**	**7,077**	**6,561**	**- 7.3%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,671	1,364	- 18.4%	18,412	18,783	2.0%
Georgia	1,948	1,694	- 13.0%	32,956	27,638	- 16.1%
Maryland *	*	*	---	*	*	---
North Carolina	1,457	1,085	- 25.5%	22,786	18,713	- 17.9%
South Carolina *	*	*	---	*	*	---
Virginia	251	130	- 48.2%	3,950	3,588	- 9.2%
West Virginia *	*	*	---	*	*	---
Total	**5,327**	**4,273**	**- 19.8%**	**78,104**	**68,722**	**- 12.0%**
South Central						
Alabama	1,252	1,044	- 16.6%	21,431	19,042	- 11.1%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	323	352	9.0%	5,462	5,652	3.5%
Oklahoma *	*	*	---	*	*	---
Tennessee	886	691	- 22.0%	14,389	13,395	- 6.9%
Texas	333	314	- 5.7%	6,510	4,270	- 34.4%
Total	**2,794**	**2,401**	**- 14.1%**	**47,792**	**42,359**	**- 11.4%**

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	257	215	- 16.3%	4,265	3,074	- 27.9%
Colorado *	*	*	---	*	*	---
Idaho	238	214	- 10.1%	2,722	2,962	8.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	520	429	- 17.5%	7,452	6,036	- 19.0%
Pacific						
Alaska *	*	*	---	*	*	---
California	939	939	0.0%	12,142	12,042	- 0.8%
Hawaii *	*	*	---	*	*	---
Oregon	592	563	- 4.9%	6,829	7,417	8.6%
Washington	93	98	5.4%	1,285	1,375	7.0%
Total	1,624	1,600	- 1.5%	20,256	20,834	2.9%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	451	275	- 39.0%	6,474	5,955	- 8.0%
Total Production	14,186	11,691	- 17.6%	218,264	198,021	- 9.3%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December 1988	December 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Northeast						
Connecticut	14	12	- 14.3%	250	170	- 32.0%
Maine	154	103	- 33.1%	2,725	2,281	- 16.3%
Massachusetts	33	22	- 33.3%	707	390	- 44.8%
New Hampshire	83	44	- 47.0%	1,391	974	- 30.0%
New Jersey	64	35	- 45.3%	695	704	1.3%
New York	472	309	- 34.5%	7,937	6,988	- 12.0%
Pennsylvania	502	358	- 28.7%	7,396	7,094	- 4.1%
Rhode Island	4	4	0.0%	111	83	- 25.2%
Vermont	33	31	- 6.1%	891	615	- 31.0%
Total	**1,359**	**918**	**- 32.5%**	**22,103**	**19,299**	**- 12.7%**
East North Central						
Illinois	170	162	- 4.7%	3,170	3,071	- 3.1%
Indiana	393	316	- 19.6%	6,759	6,498	- 3.9%
Michigan	656	433	- 34.0%	10,334	9,861	- 4.6%
Ohio	445	281	- 36.9%	6,883	6,454	- 6.2%
Wisconsin	125	129	3.2%	2,449	2,583	5.5%
Total	**1,789**	**1,321**	**- 26.2%**	**29,595**	**28,467**	**- 3.8%**
West North Central						
Iowa	70	90	28.6%	1,154	1,292	12.0%
Kansas	87	83	- 4.6%	1,564	1,425	- 8.9%
Minnesota	100	84	- 16.0%	1,762	1,798	2.0%
Missouri	213	203	- 4.7%	4,348	3,829	- 11.9%
Nebraska	24	25	4.2%	458	491	7.2%
North Dakota	8	8	0.0%	255	143	- 43.9%
South Dakota	31	25	- 19.4%	613	648	5.7%
Total	**533**	**518**	**- 2.8%**	**10,154**	**9,626**	**- 5.2%**
South Atlantic						
Delaware	90	85	- 5.6%	1,803	1,537	- 14.8%
Florida	2,058	1,628	- 20.9%	23,339	22,606	- 3.1%
Georgia	832	510	- 38.7%	14,612	11,417	- 21.9%
Maryland	109	57	- 47.7%	1,352	1,105	- 18.3%
North Carolina	1,236	928	- 24.9%	19,117	16,653	- 12.9%
South Carolina	667	1,000	49.9%	10,978	10,596	- 3.5%
Virginia	385	216	- 43.9%	5,580	4,984	- 10.7%
West Virginia	146	92	- 37.0%	2,651	2,493	- 6.0%
Total	**5,523**	**4,516**	**- 18.2%**	**79,432**	**71,391**	**- 10.1%**
South Central						
Alabama	615	526	- 14.5%	11,217	9,227	- 17.7%
Arkansas	224	134	- 40.2%	3,748	2,803	- 25.2%
Kentucky	253	290	14.6%	5,435	5,648	3.9%
Louisiana	68	71	4.4%	1,339	1,134	- 15.3%
Mississippi	273	194	- 28.9%	4,307	3,510	- 18.5%
Oklahoma	34	25	- 26.5%	553	535	- 3.3%
Tennessee	488	376	- 23.0%	8,859	8,031	- 9.3%
Texas	229	275	20.1%	4,239	3,451	- 18.6%
Total	**2,184**	**1,891**	**- 13.4%**	**39,697**	**34,339**	**- 13.5%**

Mobile/Manufactured Home Shipments

	December 1988	December 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Mountain						
Arizona	299	231	- 22.7%	4,717	3,276	- 30.5%
Colorado	39	45	15.4%	805	549	- 31.8%
Idaho	30	54	80.0%	572	703	22.9%
Montana	31	24	- 22.6%	441	480	8.8%
Nevada	179	144	- 19.6%	2,361	2,324	- 1.6%
New Mexico	127	121	- 4.7%	2,275	1,866	- 18.0%
Utah	24	14	- 41.7%	321	247	- 23.1%
Wyoming	5	2	- 60.0%	88	49	- 44.3%
Total	**734**	**635**	**- 13.5%**	**11,580**	**9,494**	**- 18.0%**
Pacific						
Alaska	0	5	0.0%	18	37	105.6%
California	860	846	- 1.6%	10,517	10,763	2.3%
Hawaii	0	1	0.0%	2	2	0.0%
Oregon	338	323	- 4.4%	3,852	4,387	13.9%
Washington	343	365	6.4%	4,184	4,397	5.1%
Total	**1,541**	**1,540**	**- 0.1%**	**18,573**	**19,586**	**5.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	592	428	- 27.7%	7,295	6,052	- 17.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**14,255**	**11,767**	**- 17.5%**	**218,429**	**198,254**	**- 9.2%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

	Year-To-Date 1989 Product Mix					
	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	120	50	170	*	*	*
Maine	1,790	491	2,281	340	122	462
Massachusetts *	237	153	390	*	*	*
New Hampshire *	581	393	974	*	*	*
New Jersey *	319	385	704	*	*	*
New York *	3,991	2,997	6,988	*	*	*
Pennsylvania	4,279	2,815	7,094	8,252	6,112	14,364
Rhode Island *	47	36	83	*	*	*
Vermont *	365	250	615	*	*	*
Total	**11,729**	**7,570**	**19,299**	**8,592**	**6,234**	**14,826**
	60.8%	**39.2%**	**100.0%**	**58.0%**	**42.0%**	**100.0%**
East North Central						
Illinois *	2,023	1,048	3,071	*	*	*
Indiana	3,958	2,540	6,498	15,676	10,792	26,468
Michigan *	4,825	5,036	9,861	*	*	*
Ohio	4,284	2,170	6,454	2,054	1,225	3,279
Wisconsin	2,208	375	2,583	2,458	523	2,981
Total	**17,298**	**11,169**	**28,467**	**20,188**	**12,540**	**32,728**
	60.8%	**39.2%**	**100.0%**	**61.7%**	**38.3%**	**100.0%**
West North Central						
Iowa *	973	319	1,292	*	*	*
Kansas	834	591	1,425	1,213	610	1,823
Minnesota	1,232	566	1,798	1,360	688	2,048
Missouri	2,444	1,385	3,829	34	480	514
Nebraska	239	252	491	1,203	973	2,176
North Dakota *	53	90	143	*	*	*
South Dakota *	383	265	648	*	*	*
Total	**6,158**	**3,468**	**9,626**	**3,810**	**2,751**	**6,561**
	64.0%	**36.0%**	**100.0%**	**58.1%**	**41.9%**	**100.0%**
South Atlantic						
Delaware *	897	640	1,537	*	*	*
Florida	6,631	15,975	22,606	4,798	13,985	18,783
Georgia	5,384	6,033	11,417	13,191	14,447	27,638
Maryland *	556	549	1,105	*	*	*
North Carolina	10,357	6,296	16,653	12,362	6,351	18,713
South Carolina *	6,006	4,590	10,596	*	*	*
Virginia	3,171	1,813	4,984	2,848	740	3,588
West Virginia *	1,636	857	2,493	*	*	*
Total	**34,638**	**36,753**	**71,391**	**33,199**	**35,523**	**68,722**
	48.5%	**51.5%**	**100.0%**	**48.3%**	**51.7%**	**100.0%**

	Year-To-Date 1989 Product Mix					
	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,992	2,235	9,227	13,456	5,586	19,042
Arkansas *	1,930	873	2,803	*	*	*
Kentucky *	4,077	1,571	5,648	*	*	*
Louisiana *	930	204	1,134	*	*	*
Mississippi	2,487	1,023	3,510	4,219	1,433	5,652
Oklahoma *	245	290	535	*	*	*
Tennessee	5,466	2,565	8,031	9,677	3,718	13,395
Texas	1,683	1,768	3,451	2,055	2,215	4,270
Total	**23,810**	**10,529**	**34,339**	**29,407**	**12,952**	**42,359**
	69.3%	**30.7%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	1,024	2,252	3,276	1,020	2,054	3,074
Colorado *	184	365	549	*	*	*
Idaho	150	553	703	667	2,295	2,962
Montana *	108	372	480	*	*	*
Nevada *	427	1,897	2,324	*	*	*
New Mexico *	991	875	1,866	*	*	*
Utah *	63	184	247	*	*	*
Wyoming *	16	33	49	*	*	*
Total	**2,963**	**6,531**	**9,494**	**1,687**	**4,349**	**6,036**
	31.2%	**68.8%**	**100.0%**	**27.9%**	**72.1%**	**100.0%**
Pacific						
Alaska *	18	19	37	*	*	*
California	1,369	9,394	10,763	1,545	10,497	12,042
Hawaii *	0	2	2	*	*	*
Oregon	686	3,701	4,387	1,174	6,243	7,417
Washington	572	3,825	4,397	23	1,352	1,375
Total	**2,645**	**16,941**	**19,586**	**2,742**	**18,092**	**20,834**
	13.5%	**86.5%**	**100.0%**	**13.2%**	**86.8%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	99,241	92,961	192,202	99,625	92,441	192,066
	51.6%	48.4%	100.0%	51.9%	48.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,106	1,946	6,052	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,541	2,414	5,955
Total	**103,347**	**94,907**	**198,254**	**103,166**	**94,855**	**198,021**
	52.1%	**47.9%**	**100.0%**	**52.1%**	**47.9%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,628	14.4%	1	530	9.9%	3	1,098	18.3%	1
South Carolina	1,000	8.8%	2	556	10.4%	1	444	7.4%	3
North Carolina	928	8.2%	3	555	10.4%	2	373	6.2%	4
California	846	7.5%	4	91	1.7%	19	755	12.6%	2
Alabama	526	4.6%	5	348	6.5%	4	178	3.0%	9
Georgia	510	4.5%	6	203	3.8%	7	307	5.1%	6
Michigan	433	3.8%	7	187	3.5%	9	246	4.1%	8
Tennessee	376	3.3%	8	249	4.7%	5	127	2.1%	15
Washington	365	3.2%	9	36	0.7%	31	329	5.5%	.5
Pennsylvania	358	3.2%	10	230	4.3%	6	128	2.1%	14
Oregon	323	2.8%	11	40	0.7%	30	283	4.7%	7
Indiana	316	2.8%	12	185	3.5%	10	131	2.2%	12
New York	309	2.7%	13	163	3.1%	12	146	2.4%	11
Kentucky	290	2.6%	14	198	3.7%	8	92	1.5%	18
Ohio	281	2.5%	15	175	3.3%	11	106	1.8%	17
Texas	275	2.4%	16	146	2.7%	13	129	2.2%	13
Arizona	231	2.0%	17	68	1.3%	22	163	2.7%	10
Virginia	216	1.9%	18	139	2.6%	15	77	1.3%	20
Missouri	203	1.8%	19	126	2.4%	16	77	1.3%	19
Mississippi	194	1.7%	20	142	2.7%	14	52	0.9%	24
Illinois	162	1.4%	21	107	2.0%	18	55	0.9%	22
Nevada	144	1.3%	22	21	0.4%	34	123	2.1%	16
Arkansas	134	1.2%	23	82	1.5%	20	52	0.9%	23
Wisconsin	129	1.1%	24	114	2.1%	17	15	0.3%	40
New Mexico	121	1.1%	25	65	1.2%	23	56	0.9%	21
Maine	103	0.9%	26	78	1.5%	21	25	0.4%	33
West Virginia	92	0.8%	27	61	1.1%	26	31	0.5%	29
Iowa	90	0.8%	28	65	1.2%	24	25	0.4%	32
Delaware	85	0.7%	29	47	0.9%	28	38	0.6%	26
Minnesota	84	0.7%	30	54	1.0%	27	30	0.5%	31
Kansas	83	0.7%	31	47	0.9%	29	36	0.6%	27
Louisiana	71	0.6%	32	62	1.2%	25	9	0.2%	43
Maryland	57	0.5%	33	26	0.5%	33	31	0.5%	30
Idaho	54	0.5%	34	7	0.1%	43	47	0.8%	25
Colorado	45	0.4%	35	9	0.2%	40	36	0.6%	28
New Hampshire	44	0.4%	36	27	0.5%	32	17	0.3%	38
New Jersey	35	0.3%	37	18	0.3%	35	17	0.3%	37
Vermont	31	0.3%	38	16	0.3%	36	15	0.3%	39
Nebraska	25	0.2%	39	13	0.2%	38	12	0.2%	41
South Dakota	25	0.2%	40	7	0.1%	41	18	0.3%	36
Oklahoma	25	0.2%	41	7	0.1%	42	18	0.3%	35
Montana	24	0.2%	42	5	0.1%	44	19	0.3%	34
Massachusetts	22	0.2%	43	14	0.3%	37	8	0.1%	44
Utah	14	0.1%	44	2	0.0%	46	12	0.2%	42
Connecticut	12	0.1%	45	12	0.2%	39	0	0.0%	50
North Dakota	8	0.1%	46	2	0.0%	47	6	0.1%	45
Alaska	5	0.0%	47	0	0.0%	50	5	0.1%	46
Rhode Island	4	0.0%	48	3	0.1%	45	1	0.0%	47
Wyoming	2	0.0%	49	1	0.0%	48	1	0.0%	48
Hawaii	1	0.0%	50	0	0.0%	49	1	0.0%	49
	11,339	99.7%		5,339	99.9%		6,000	100.1%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1989

State	Total Shipment	% of Total:	Rank:	Single Sectn Shpmnt:	% of Total:	Rank:	Multi Sectn Shpmnt:	% of Total:	Rank
Florida	22,606	11.8%	1	6,631	6.7%	3	15,975	17.2%	1
North Carolina	16,653	8.7%	2	10,357	10.4%	1	6,296	6.8%	3
Georgia	11,417	5.9%	3	5,384	5.4%	6	6,033	6.5%	4
California	10,763	5.6%	4	1,369	1.4%	22	9,394	10.1%	2
South Carolina	10,596	5.5%	5	6,006	6.1%	4	4,590	4.9%	6
Michigan	9,861	5.1%	6	4,825	4.9%	7	5,036	5.4%	5
Alabama	9,227	4.8%	7	6,992	7.0%	2	2,235	2.4%	14
Tennessee	8,031	4.2%	8	5,466	5.5%	5	2,565	2.8%	11
Pennsylvania	7,094	3.7%	9	4,279	4.3%	9	2,815	3.0%	10
New York	6,988	3.6%	10	3,991	4.0%	11	2,997	3.2%	9
Indiana	6,498	3.4%	11	3,958	4.0%	12	2,540	2.7%	12
Ohio	6,454	3.4%	12	4,284	4.3%	8	2,170	2.3%	15
Kentucky	5,648	2.9%	13	4,077	4.1%	10	1,571	1.7%	19
Virginia	4,984	2.6%	14	3,171	3.2%	13	1,813	2.0%	17
Washington	4,397	2.3%	15	572	0.6%	32	3,825	4.1%	7
Oregon	4,387	2.3%	16	686	0.7%	30	3,701	4.0%	8
Missouri	3,829	2.0%	17	2,444	2.5%	15	1,385	1.5%	20
Mississippi	3,510	1.8%	18	2,487	2.5%	14	1,023	1.1%	22
Texas	3,451	1.8%	19	1,683	1.7%	20	1,768	1.9%	18
Arizona	3,276	1.7%	20	1,024	1.0%	24	2,252	2.4%	13
Illinois	3,071	1.6%	21	2,023	2.0%	17	1,048	1.1%	21
Arkansas	2,803	1.5%	22	1,930	1.9%	18	873	0.9%	24
Wisconsin	2,583	1.3%	23	2,208	2.2%	16	375	0.4%	34
West Virginia	2,493	1.3%	24	1,636	1.6%	21	857	0.9%	25
Nevada	2,324	1.2%	25	427	0.4%	34	1,897	2.0%	16
Maine	2,281	1.2%	26	1,790	1.8%	19	491	0.5%	31
New Mexico	1,866	1.0%	27	991	1.0%	25	875	0.9%	23
Minnesota	1,798	0.9%	28	1,232	1.2%	23	566	0.6%	28
Delaware	1,537	0.8%	29	897	0.9%	28	640	0.7%	26
Kansas	1,425	0.7%	30	834	0.8%	29	591	0.6%	27
Iowa	1,292	0.7%	31	973	1.0%	26	319	0.3%	37
Louisiana	1,134	0.6%	32	930	0.9%	27	204	0.2%	42
Maryland	1,105	0.6%	33	556	0.6%	33	549	0.6%	30
New Hampshire	974	0.5%	34	581	0.6%	31	393	0.4%	32
New Jersey	704	0.4%	35	319	0.3%	37	385	0.4%	33
Idaho	703	0.4%	36	150	0.2%	42	553	0.6%	29
South Dakota	648	0.3%	37	383	0.4%	35	265	0.3%	39
Vermont	615	0.3%	38	365	0.4%	36	250	0.3%	41
Colorado	549	0.3%	39	184	0.2%	41	365	0.4%	36
Oklahoma	535	0.3%	40	245	0.2%	38	290	0.3%	38
Nebraska	491	0.3%	41	239	0.2%	39	252	0.3%	40
Montana	480	0.2%	42	108	0.1%	44	372	0.4%	35
Massachusetts	390	0.2%	43	237	0.2%	40	153	0.2%	44
Utah	247	0.1%	44	63	0.1%	45	184	0.2%	43
Connecticut	170	0.1%	45	120	0.1%	43	50	0.1%	46
North Dakota	143	0.1%	46	53	0.1%	46	90	0.1%	45
Rhode Island	83	0.0%	47	47	0.0%	47	36	0.0%	47
Wyoming	49	0.0%	48	16	0.0%	49	33	0.0%	48
Alaska	37	0.0%	49	18	0.0%	48	19	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
192,202	**100.0%**		**99,241**	**99.7%**		**92,961**	**99.7%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,694	14.8%	1	747	13.8%	1	947	15.8%	2
Florida	1,364	11.9%	2	405	7.5%	7	959	16.0%	1
Indiana	1,260	11.0%	3	696	12.9%	3	564	9.4%	4
North Carolina	1,085	9.5%	4	707	13.1%	2	378	6.3%	6
Alabama	1,044	9.1%	5	691	12.8%	4	353	5.9%	7
California	939	8.2%	6	103	1.9%	11	836	13.9%	3
Pennsylvania	734	6.4%	7	412	7.6%	6	322	5.4%	8
Tennessee	691	6.1%	8	493	9.1%	5	198	3.3%	9
Oregon	563	4.9%	9	65	1.2%	15	498	8.3%	5
Mississippi	352	3.1%	10	270	5.0%	8	82	1.4%	14
Texas	314	2.8%	11	160	3.0%	10	154	2.6%	11
Arizona	215	1.9%	12	68	1.3%	14	147	2.4%	12
Idaho	214	1.9%	13	34	0.6%	19	180	3.0%	10
Wisconsin	188	1.6%	14	162	3.0%	9	26	0.4%	21
Ohio	158	1.4%	15	101	1.9%	12	57	0.9%	16
Virginia	130	1.1%	16	100	1.8%	13	30	0.5%	20
Nebraska	123	1.1%	17	63	1.2%	16	60	1.0%	15
Washington	98	0.9%	18	1	0.0%	22	97	1.6%	13
Kansas	89	0.8%	19	56	1.0%	17	33	0.5%	19
Minnesota	84	0.7%	20	42	0.8%	18	42	0.7%	17
Missouri	39	0.3%	21	2	0.0%	21	37	0.6%	18
Maine	38	0.3%	22	32	0.6%	20	6	0.1%	22
Arkansas	*								
Illinois	*								
Massachusetts	*								
South Carolina	*								
Louisiana	*								
Montana	*								
Kentucky	*								
North Dakota	*								
South Dakota	*								
Delaware	*								
Connecticut	*								
New Jersey	*								
Iowa	*								
Nevada	*								
Michigan	*								
Vermont	*								
West Virginia	*								
Rhode Island	*								
Wyoming	*								
Maryland	*								
New Hampshire	*								
New Mexico	*								
Utah	*								
Alaska	*								
Hawaii	*								
New York	*								
Oklahoma	*								
Colorado	*								
	11,416	99.8%		5,410	100.1%		6,006	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	27,638	14.4%	1	13,191	13.2%	3	14,447	15.6%	1
Indiana	26,468	13.8%	2	15,676	15.7%	1	10,792	11.7%	3
Alabama	19,042	9.9%	3	13,456	13.5%	2	5,586	6.0%	8
Florida	18,783	9.8%	4	4,798	4.8%	7	13,985	15.1%	2
North Carolina	18,713	9.7%	5	12,362	12.4%	4	6,351	6.9%	5
Pennsylvania	14,364	7.5%	6	8,252	8.3%	6	6,112	6.6%	7
Tennessee	13,395	7.0%	7	9,677	9.7%	5	3,718	4.0%	9
California	12,042	6.3%	8	1,545	1.6%	13	10,497	11.4%	4
Oregon	7,417	3.9%	9	1,174	1.2%	17	6,243	6.8%	6
Mississippi	5,652	2.9%	10	4,219	4.2%	8	1,433	1.6%	13
Texas	4,270	2.2%	11	2,055	2.1%	11	2,215	2.4%	11
Virginia	3,588	1.9%	12	2,848	2.9%	9	740	0.8%	17
Ohio	3,279	1.7%	13	2,054	2.1%	12	1,225	1.3%	15
Arizona	3,074	1.6%	14	1,020	1.0%	18	2,054	2.2%	12
Wisconsin	2,981	1.6%	15	2,458	2.5%	10	523	0.6%	20
Idaho	2,962	1.5%	16	667	0.7%	19	2,295	2.5%	10
Nebraska	2,176	1.1%	17	1,203	1.2%	16	973	1.1%	16
Minnesota	2,048	1.1%	18	1,360	1.4%	14	688	0.7%	18
Kansas	1,823	0.9%	19	1,213	1.2%	15	610	0.7%	19
Washington	1,375	0.7%	20	23	0.0%	22	1,352	1.5%	14
Missouri	514	0.3%	21	34	0.0%	21	480	0.5%	21
Maine	462	0.2%	22	340	0.3%	20	122	0.1%	22
Arkansas	*								
Montana	*								
Alaska	*								
Vermont	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Iowa	*								
South Carolina	*								
Rhode Island	*								
Louisiana	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	192,066	100.0%		99,625	100.0%		92,441	100.1%	

Does Not Include States with "*"
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1745 Jefferson Davis Highway
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DECEMBER 1989
Manufacturing Report